DIAMOND CO.

Cottage Food Safety Pack

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# Free 8-Page Cottage Food Safety Pack: State-Specific Permit Checklist, Printable SOPs, and Pricing Calculator

## 🚨 **Legal Disclaimer**
This guide provides general information about cottage food laws and food safety. It is **not legal advice**. You must consult a licensed attorney or your local health department for compliance. The provider is **not liable** for fines, penalties, or foodborne illness resulting from reliance on this guide. Always verify local regulations before selling.

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## 📦 **What's Inside (8-Page PDF)**
| Page | Section | Key Details |
|---|---|---|
| 1 | **Quick-Start Checklist** | ✔ Verify your state's cottage food definition (e.g., "home-baked goods" vs. "commercially prepared")<br>✔ Register your home kitchen (if required)<br>✔ Obtain permits (e.g., food handler's license, business license) |
| 2 | **State-Specific Compliance** | **Example Table:**<br>\| State \| Permit Fee \| Allowed Foods \| Sales Limit \|<br>\|---\|---\|---\|---\|<br>\| California \| $50 \| Baked goods, jams \| $1,000/year \|<br>\| Texas \| $25 \| Jams, jellies \| $500/year \|<br>\| New York \| $30 \| Cookies, candies \| $2,000/year \|<br>*For exact rules, visit your state's health department website.* |
| 3 | **Food Safety SOPs** | **Printable Templates:**<br>- **Daily Handwashing Log** (10-second rule, sanitizer use)<br>- **Weekly Refrigerator Temperature Log** (41°F/5°C)<br>- **Monthly Sanitizer Concentration Test** (100 ppm chlorine) |
| 4 | **Labeling & Ingredients** | **Required Fields:**<br>- Business name & address<br>- Allergen list (e.g., "Contains nuts")<br>- Net weight (e.g., "16 oz")<br>- Ingredient list (e.g., "Organic apples, sugar") |
| 5 | **Packaging & Shelf Life** | **Recommended:**<br>- Airtight containers (e.g., mason jars)<br>- "Best by" date (e.g., 30 days for jams)<br>- Child-resistant packaging (if applicable) |
| 6 | **Pricing & Profitability** | **Example Calculator:**<br>- Cost of ingredients: $5<br>- Labor: $2<br>- Packaging: $1<br>- **Suggested retail price:** $12 (60% profit margin) |
| 7 | **Marketing Quick-Tips** | **Farmers Market:**<br>- Bring samples and a "Made in [Your City]" sign.<br>- **Facebook Groups:** Post daily (e.g., "Today's batch: Peach Jam!") |
| 8 | **Next Steps** | **Resources:**<br>- [Link to local health department]<br>- [Link to email newsletter] |

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## 🚀 **Launch Kit (Copy-Paste Ready)**

### **1. Landing Page (HTML/CSS)**
```

<!DOCTYPE html>

```
<html lang="en">
<head>
<meta charset="UTF-8">
<title>Free Cottage Food Safety Pack – State-Specific Compliance Guide</title>
<meta name="description" content="Download the free Cottage Food Safety Pack. Get state-specific permit checklists, printable SOPs, and pricing tips to start selling legally.">
<style>
body {
font-family: 'Arial', sans-serif;
line-height: 1.6;
margin: 0;
padding: 0;
color: #333;
}
.hero {
background: #f9f9f9;
padding: 4rem 2rem;
text-align: center;
}
.hero h1 {
font-size: 2.5rem;
margin-bottom: 1rem;
}
.form {
```

```
max-width: 500px;
margin: 2rem auto;
}
.form input {
width: 100%;
padding: 12px;
margin-bottom: 1rem;
border: 1px solid #ddd;
border-radius: 4px;
}
.form button {
background: #4CAF50;
color: white;
padding: 12px 24px;
border: none;
border-radius: 4px;
cursor: pointer;
}
.benefits {
display: grid;
grid-template-columns: repeat(auto-fit, minmax(250px, 1fr));
gap: 1rem;
padding: 2rem;
text-align: center;
```

```
}
.benefit {
padding: 1.5rem;
background: #fff;
border: 1px solid #eee;
border-radius: 8px;
}
</style>
</head>
<body>
<section class="hero">
<h1>Start Selling Cottage Food Legally</h1>
<p>Free 8-page PDF with state-specific compliance, food safety SOPs, and pricing tips.</p>
<div class="form">
<form action="https://YOURDOMAIN.com/subscribe"; method="POST">
<input type="email" name="EMAIL" placeholder="Your email" required>
<button type="submit">Get My Free Pack</button>
</form>
<p style="font-size:.85rem;">No spam. Unsubscribe anytime. <a href="/privacy">Privacy Policy</a></p>
</div>
</section>
<section class="benefits">
<div class="benefit"><strong>✅ State-Specific Checklist</strong><br>Exact rules for your area.</div>
```

🛡️ Printable SOPs
Hang these in your kitchen.

📊 Pricing Calculator
Calculate costs and profits.

🚀 Marketing Tips
Farmers market, social media, and more.

</section>

</body>

</html>

